

Case Study: Landmark

The Customer

Landmark has been providing managed service offices for the last 20 years. With buildings located across the UK.

Our Relationship

transACT Technology Solutions were recommended to Landmark and have become a trusted partner for Landmark's Audio Visual and Digital Workplace requirements.

Business Challenges

Landmark were looking for a workspace technology partner who could meet an exact brief to deliver new and imaginative workspaces that would provide best in class technology and facilities across five floors.

Products

Cisco, Crestron, Epsom, Kramer, LG, Sonos, transACT Design and Installation services

“ The project demanded the highest specifications to meet our business objectives, seeing the finished result, I knew transACT had made that vision a reality. ”

Head of Technology
Luke Andrews

LANDMARK
flexible workspace





Despite challenging global supply chain issues, transACT delivered on every project delivery milestone for us.



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Luke Andrews

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The Customer

Landmark has been providing managed service offices for the last 20 years. With buildings located across the UK, Landmark delivers outstanding working experiences whether as an individual utilising Club Spaces or organisations taking private offices. Landmark pride itself on bespoke and beautiful design with best-in-class technology to provide exceptional customer environments and experiences.

Our Relationship

transACT Technology Solutions were recommended to Landmark and have become a trusted partner for Landmark's Audio Visual and Digital Workplace requirements.

Business Challenges

With a requirement for a new, completely refurbished flagship office in Kings Cross office due to being launched, Landmark were looking for a workspace technology partner who could meet an exact brief to deliver new and imaginative workspaces that would provide best in class technology and facilities across five floors.

Landmark had strict timescales for the project and a brief that required the project be delivered to the highest specifications. transACT was recommended to Landmark as a digital workplace partner that could provide exceptional standards of work within project deadlines, even with ongoing global supply chain issues impacting the sourcing and procurement of IT equipment.

Working Together

The transACT team consulted with the Landmark project team to fully understand the scope and key milestones for success. Each room and area had specifications for user requirements and technology. These included boardrooms, huddle spaces, town hall set up and Club Spaces for hire. In addition, Landmark stipulated that best-in-class technology was used and intuitive for all to use. The transACT AV design team produced 3D renders of each area; these visual plans were reviewed with the Landmark team to ensure the requirement of each space was achieved.

Installation of each space was project managed to ensure the highest standard of work was achieved to meet the vision of the Landmark team. Each audio-visual solution was designed with user experience in mind; collaboration solutions would be seamless, regardless of whether Teams, WebEx, Zoom or any platform was used. The seamless approach translated across all the technology implemented with ceiling-mounted microphones, integrated wall-mounted screens, and single-user interfaces as standard in all rooms, including the roof-top collaboration area and bar. Bespoke acoustics and lighting were installed to ensure the flagship building achieved the right environment.

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Business Outcomes

Landmark had a vision at the start of the project to deliver a flagship managed service building for their business. There is a range of highly functional, high-spec spaces for organisations and individuals alike to thrive in a cohesive, calming environment for focused, connected working.

With the whole five-story building being a signature project, the demand to deliver to the highest specifications against set deadlines was paramount. The team at transACT worked alongside the design team at Landmark to ensure all key milestones were hit to the standard required, with Head of Technical Operations at Landmark, Luke Andrews, stating, "the project demanded high specifications to meet our business objectives, seeing the finished result, I knew transACT had made that vision a reality."

transACT delivered the entire project on time and to budget, negotiating current global supply chain issues to source audio visual equipment to meet every milestone.

Seamless integration of audio-visual technologies into each space was achieved, and collaboration equipment is easy to use and of the highest specifications for outstanding end-user experience.